

About Maharashtra Knowledge Corporation (MKCL) Limited Unlisted Shares

The Department of Higher and Technical Education (H & TE), Government of Maharashtra (GOM), India, spearheaded the establishment of Maharashtra Knowledge Corporation Limited (MKCL), which was incorporated under the Companies Act of 1956. Over the course of seventeen years, MKCL has developed into a high-tech and high-touch initiative focused on designing, developing, and delivering cutting-edge eLearning, eGovernance, and empowerment technologies, solutions, and services to its constantly expanding base of millions of customers in the general public, universities, governments, and communities. MKCL began its business operations in April 2002, covering the entire state of Maharashtra, the most industrialized state in India, with a population of over 100 million.

On January 5, 2018, the General Administration Department (GAD) from the Department of Higher & Technical Education took over governmental coordination of the company's operations to make MKCL's capabilities available to all Maharashtra government departments. It was then assigned to the GAD's Directorate of Information Technology.

FY22–23 MKCL Unlisted Share Highlights

1. From 145 crores in 2022 to 203 crores in 2023, the company's revenue increased by almost 57 crores.
2. In 2023, EBITDA increased significantly from ₹43.96 crores in 2022 to 67.41 crores.
3. From 2022 to 2023, Profit After Tax (PAT) increased by 8 crores, from 341 crores to 49 crores.
4. From 2022 to 2023, the company's Net Profit Margin (NPM) grew from 28% to 23.50%.
5. From 470 crores in 2022 to 496.94 crores in 2023, the company's net worth increased by 26.94 crores.
6. From 8.7% in 2022 to 9.61% in 2023, Return on Net Worth (RONW) increased little.

Highlights of MKCL Unlisted Share FY21–22

1. MKCL's total income for the fiscal year that concluded on March 31, 2022, was Rs. 145 Cr, up 44% from the previous year's Rs. 102 Cr.
2. The overall number of learners in FY 2021–22 was 4.81 lacs, up 1.64 lacs from FY 2020–21, when the total number of learners in FY 2021–22 was 3.17 lacs.
3. The profit after tax (PAT) climbed by 126.84% from Rs. 19 Cr in FY 2020–21 to Rs. 42 Cr in FY 2021–22.
4. Since FY20, the company has not expanded (we are not taking FY21 because it was a year affected by COVID). There hasn't been any improvement in performance during the past five years. Without growth, it is very hard to make money in the stock market.

Highlights of FY20–21

1. Due to the COVID scenario, income has significantly decreased from 181 crores to 102 crores in FY20-21. During the lockdown, all of MKCL's Authorized Learning Centers (ALCs) were shut down, which cost the company money.
2. Compared to the 6,96,618 learners in F.Y. 2019–20, the number of learners likewise decreased to 3,17,532.
3. The closure of Bihar's learning centers as a result of the COVID-19 pandemic is another factor contributing to the decline in revenue. MKCL was carrying out the Bihar Skill Development Mission's (BSDM) Skill Development Program.
4. The profits before taxes dropped by 70.18%, from Rs. 68 crores in FY2019–20 to Rs. 20 crores in FY2020–21.

Highlights of FY18-19

1. Total revenues for the year ended March 31, 2019, were Rs. 19,007.16 Lakhs, up Rs. 1,343.72 Lakhs, or 7.61%, from Rs. 17,663.44 Lakhs for the same period the year before. The turnover rate from MS-CIT is higher than it was in the prior fiscal year. MKCL launched the Information Technology (IT) literacy course MSCIT in 2001. In FY 2018–19, there were 746707 MS-CIT learners, compared to 724348 in FY 2017–18. This is a 2.2359 increase, or 3.09%, in comparison to the previous FY. Another factor contributing to the rise in overall revenue and earnings was the Mission Mode Skill Development Program (MMSDP), which brought in Rs. 3228.13 Lakhs in revenue as opposed to Rs. 2787.72 Lakhs in FY 2017–18. This is a 15.80% increase over the previous year, or Rs. 440.41 Lakhs.
2. The year-end profits before OCI and after taxes for the fiscal year ended March 31, 2019, were Rs. 4506.82 Lakhs, up Rs. 1225.31 Lakhs, or 37.33%, over the previous fiscal year's earnings of Rs. 3281.51 Lakhs.
3. A final dividend of Rs. 3 per equity share of Rs. 10 each has been suggested by the firm.
4. The business has no debt.

FY19–20 Financial Highlights

1. The FY. 2019–20 operating revenue is Rs. 15,790.37 Lakhs, down Rs. 651.75 Lakhs from the previous FY. 2018–19 revenue of Rs. 16,442.12 Lakhs. The primary cause of the income decline is the COVID-19 pandemic, which led to India's forced lockdown starting on March 23, 2020. As a result, every Authorized Learning Center was shut down. There were no MS-CIT admissions for the March 2020 class because of the lockdown.
2. The number of students enrolled in KLIC courses has grown from 62,664 in FY 2018–19 to 70,720 in FY 2019–20, indicating an increase of 8056 students, or 12.86% increase as compared to previous F.Y.
3. In fiscal year 2019–20, the Mission Mode Skill Development Program (MMSDP) generated Rs. 3,317.28 Lakhs in revenue, up Rs. 89.15 Lakhs, or 2.76%, from the previous fiscal year, when it brought in Rs. 3,228.13 Lakhs. In FY 2019–20, there were 387407 students enrolled in the Bihar Kushal Yuva Program for skill development, up 24153, or 6.65%, from the 363254 students enrolled in FY 2018–19.

4. The business has no debt.

MKCL Unlisted Share Valuation:

MKCL's CMP is 400.

80 lakh shares are outstanding.

Mcap is equal to 320 crores.

1.5x P/E = 6x = Mcap/Revenue

Fundamentals

Fundamentals			
Maharashtra Knowledge Corporation	455 Per Equity Price	Market Cap (in cr.)	444
Unlisted Shares Price		P/E Ratio	7.05
Lot Size	250 Shares	P/B Ratio	0.76
52 Week High	554	Debt to Equity	0
52 Week Low	435	ROE (%)	10.82
Depository	NSDL / CDSL	Book Value	732.5
PAN Number	AACCM8297L	Face Value	10
ISIN Number	INE03KR01016		
CIN Number	U80302PN2001PLC135348		
RTA	Alankit Assignmenta		

Financials (Figures in cr)

P&L Statement				
P&L Statement	2021	2022	2023	2024
Revenue	68	120	177	235
Cost Of Material consumed	34.9	49.4	92	140
Gross Margin	48.68	58.83	48.02	40.43
Change in Inventory	3	2	-4	-1
Employee Benefit Expenses	34.7	35	35	38
Other Expenses	7	14.4	13	16
EBITDA	-11.6	19.2	41	42
OPM	-17.06	16	23.16	17.87
Other Income	33.7	24.9	30	46
Finance Cost	0.3	0.1	0.6	0.64
D&A	3.7	2.6	5	6.3
EBIT	-15.3	16.6	36	35.7
EBIT Margin	-22.5	13.83	20.34	15.19
PBT	22.6	47	65	80
PBT Margin	33.24	39.17	36.72	34.04
TAX	3.4	9.2	14	17
PAT	19.2	37.8	51	63
NPM	28.24	31.5	28.81	26.81
EPS	24	47.25	63.75	77.97
Financial Ratios	2021	2022	2023	2024
Operating Profit Margin	-17.06	16	23.16	17.87
Net Profit Margin	28.24	31.5	28.81	26.81
Earning Par Share (Diluted)	24	47.25	63.75	77.97



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Balance Sheet				
Assets	2021	2022	2023	2024
Fixed Assets	14.3	13.7	16	16
CWIP	0	0.3	0	0.18
Investments	181.7	178.6	220	269
Trade Receivables	32	52.4	37	21
Inventory	2	0	4	4.6
Other Assets	245.9	272.8	306	376.22
Total Assets	475.9	517.8	583	687
Liabilities	2021	2022	2023	2024
Share Capital	8	8	8	8.08
FV	10	10	10	10
Reserves	423	462	512	574
Borrowings	0	0	0	0
Trade Payables	34	9	16	15
Other Liabilities	11	38.9	47	89.92
Total Liabilities	476	517.9	583	687

Cash-Flow Statement				
Cash- Flow Statement	2021	2022	2023	2024
PBT	17.8	41	65	76
OPBWC	-8.8	19.2	45	48
Change in Receivables	7.9	-20.7	12	9.67
Change in Inventories	3	2.2	-4	-0.53
Change in Payables	-5.8	3.2	7	1.43
Other Changes	-8	-1.7	-9	42.43
Working Capital Change	-2.9	-17	6	53
Cash Generated From Operations	-11.4	2.2	51	101
Tax	-3.2	-8	-6	-18
Cash Flow From Operations	-14.9	-5.8	45	83
Purchase of PPE	-0.2	-0.9	-5	-1.68
Sale of PPE	0	0	0	0
Cash Flow From Investment	21.6	-6.9	-43	-67
Borrowing	0	0	0	0
Divided	-0.8	-0.8	-1	-1.61
Equity	0	0	0	0
Others From Financing	-1.3	-0.2	-2	-1.39
Cash Flow from Financing	-2.1	-1	-3	-3
Net Cash Generated	4.6	-13.7	-1	13
Cash at the Start	14	18.7	5	4
Cash at the End	18.6	5	4	14